

Letters from the beneficiary of the consultancy
(2019-20)

Name of the faculty consultant or trainer	Organization to which consultancy or corporate training provided	Dates/duration of consultancy	Amount generated in INR
Mr. Satendra Kumar, Dept of Computer Sciences & Engineering	Athreya Agencies	19th Aug 2019, 3 Months	50,000
Mr. Alok Kumar, Dept of Computer Sciences & Engineering	Easy Day Publication	15th Apr 2019, 5 Months	10,000
Mr. Gaurav Krishna, Computer Application	Garg Sales	22nd Mar 2019, 1 Month	30,250
Mr. Vishal Vig, Dept of Computer Sciences & Engineering	S T Enterprises	25th Mar 2019, 1 Month	65,000
Mr. Rishi Sharma , Dept of Computer Sciences & Engineering	GOIT Classes	25th Apr 2019, 2 Months	72,000
Mr. Guru Prabhat, Dept of Computer Sciences & Engineering	YSPR Infra Pvt Ltd	25th Mar 2019, 1 Month	69,000
Mr. Chunnu Lal, Dept of Computer Sciences & Engineering	B R R Exports	25th Jun 2019, 3 Months	23,000
Mr. Ankur Rana, Dept of Computer Sciences & Engineering	National Electricals and Wor	25th Sep 2019, 4 Months	21,500
Mr. Mahendra Swain, Dept of Computer Sciences & Engineering	Avro India Ltd	25th Nov 2019, 3 Months	15,000
Ms. Chandani Sharma, Dept of Computer Sciences & Engineering	National Electrical Works	43961, 1 Month	14,500
Ms, Gurmeet Kaur Dept of Computer Sciences & Engineering	Taneja Iron and Steel Co	17th May 2020, 12 Months	1,20,000


Finance Officer
Quantum University


Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Bill Management System".

Athreya Agencies <agenciesathreya@gmail.com>
To: Quantum University <quic@quantumeducation.in>

To,
The Registrar
Quantum University

As per our Management discussion we are accepting your proposal sent to us on 10th Aug 2018

and we transferred Rs 50,000/- on 19/08/2019 as expense charge for the project to your bank account. Please check the transaction and confirm the same.

Thanks and Regards
M Srinivas
Athreya Agencies

On Thu, Aug 19, 2019 at 5:14 PM Quantum University <quic@quantumeducation.in> wrote:

On Fri, Aug 10, 2018 at 10:43 AM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. M Srinivas,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Bill Management System".

The "Bill Management System" will be implemented by our faculty Mr Satendra Kumar and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Bill Management System".

Quantum University <quic@quantumeducation.in>
To: agenciesathreya@gmail.com

On Fri, Aug 10, 2018 at 10:43AM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. M Srinivas,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Bill Management System".
The "Bill Management System" will be implemented by our faculty Mr Satendra Kumar and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University

atherya.docx
377K



To,
Athreya Agencies

Date: 10-Aug-2018

SUB: Formal Quotation letter for "Bill Management System".

Dear Mr. M Srinivas,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Bill Management System".

The "Bill Management System" will be implemented by our faculty Mr Satendra Kumar and the final product is tested in computer lab under the supervision of project lead.

The summarized system specifications are given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
FUNCTIONAL REQUIREMENTS	INPUT/OUTPUT
	PROCESSING
	ERROR HANDLING
NON-FUNCTIONAL REQUIREMENTS	All user manuals should be provided in the necessary format
	Application should support 5 simultaneous users.
	Transaction should be completed within 1/5th of second
	There will be backup procedure to maintain records.

For a project of this caliber, we estimate a budget of approximately INR 64,000/- .We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.

Detailed services and product information is provided in Annexure -01.

If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

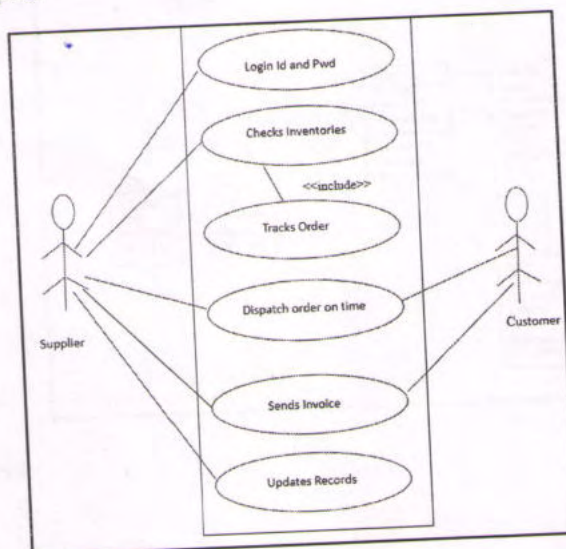
Sincerely,
Yours faithfully,
Registrar
Quantum University

Annexure-01

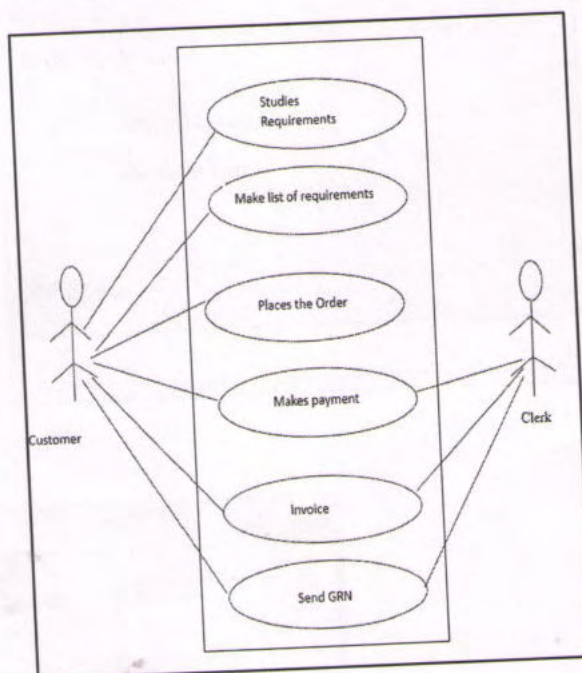
Project Title: - Bill Management System

1. ANALYSIS & DESIGN

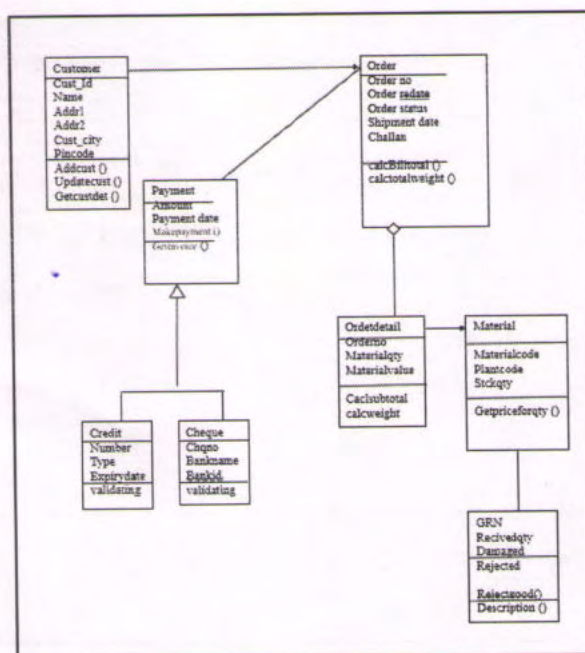
Use case Diagram for Supplier



Use Case Diagram for Customer



CLASS DIAGRAM FOR A CUSTOMER ORDER



2. INPUT SCREENS

Splash Screen

Sales And Inventory Management System

Version 1.0

Developed By:

Sneha Brahmane

Dhanashri Upasani

Loading...

Login Form

Username

Password



Transaction screen

transaction

Order Entry | Shipment Details | Accounts Department | Machine Installation Group | Commercial Group | Order Enquiry

ORDER ENQUIRY

Order No	<input type="text"/>	Contact Person	<input type="text"/>
Customer Code	<input type="text"/>	Contact Phone No	<input type="text"/>
Order Status	<input type="text"/>	Address 1	<input type="text"/>
		Address2	<input type="text"/>
		Address3	<input type="text"/>

DISPLAY CLEAR

Order Entry Close

Order Enquiry

transaction

Order Entry | Shipment Details | Accounts Department | Machine Installation Group | Commercial Group | Order Enquiry

ORDER ENQUIRY

Order No	<input type="text"/>	Contact Person	<input type="text"/>
Customer Code	<input type="text"/>	Contact Phone No	<input type="text"/>
Order Status	<input type="text"/>	Address 1	<input type="text"/>
		Address2	<input type="text"/>
		Address3	<input type="text"/>

DISPLAY CLEAR

Order Entry Close



Material Details

Material

Material Detail

Material Code:

Material Description:

Shipping Plant:

Material Price:

	material_code	material_desc	shipping_plan	material_price
▶	COMP003	AMD Process	P002	7500
	COMP002	Intel 915 Mot	P003	7000
	COMP001	INTEL	P002	5000
*				

< < < > > > Add Edit Search Delete Refresh

Plant Details

Plant

Plant Details

Plant Code: City:

Plant Name: Pincode:

Address1:

Address2:

Address3:

	plant_add1	plant_add2	plant_add3	plant_city	plant_code	plant_name	plant_pincode
▶	address1	address2	address3	New Delhi	P001	Arvind Mills	110008
	add1	add2	add3	Pondicherry	P002	Pondicherry	440044
	nn1	nn2	nn2	Pune	P003	Pune Intl3	98117

< < < > > > Add Edit Search Delete Refresh



State Details

State

State Code

Description

Add Cancel

Order Details

Orderdetail

Order Details

Order No

Material Code Plant Code

Item Quantity Material Price

Item Value Calculate

OK Cancel Clear

Customer Details

Customer

Customer Details

Customer Code

Customer Name

Initials

Address1

Address2

Address3

Contact Details

Name

Contact Number

Pincode

City

State Code

Customer Details

cust_dno	cust_name	cust_initial	cust_add1	cust_add2	cust_add3	contact_person	contact_person cu
P-2	Paul	P	ppp	ppp	ppp	Paul	01127455162 111
H-1	HCL	H	noida1	noida2	noida3	HCL	911 911
Y-2	yogesh	Y	ad1	ad2	ad3	Yogi	998987969 111
A-5	Ajay	A	nn	nn	bb	Ajay Singh K	926010233 111
A-1	Ankur Arora	A	A1 Ramesh N	A2 Supriya A	A3 Banaras ci	Ankur Arora	9968287773 111

Add Edit Search Delete Refresh



Order Status

The screenshot shows a window titled "Orderstatus" with a standard Windows-style title bar (minimize, maximize, close buttons). Inside the window, there is a section labeled "Status" containing two text input fields: "Order Status" and "Description". Below these fields are two buttons: "Add" and "Cancel".

Add Plant

The screenshot shows a window titled "Addplant" with a standard Windows-style title bar. Inside, there is a section labeled "Plant Details" containing several text input fields: "Plant Code", "Plant Name", "Address1", "Address2", "Address3", "City", and "Pincode". At the bottom of the window are three buttons: "Add", "Clear", and "Cancel".

Add Customer

The screenshot shows a window titled "Addcust" with a standard Windows-style title bar. Inside, there are two sections: "Customer Details" and "Contact Details". The "Customer Details" section includes input fields for "Customer Code" (containing "123"), "Customer Name" (containing "Sneha"), "Initials" (containing "SPB"), "Address1" (containing "Kakde City"), "Address2" (containing "karvenagar"), and "Address3" (containing "near xyz Tams"). The "Contact Details" section includes input fields for "Name" (containing "Sneha"), "Contact Number" (containing "9876543210"), "Pincode" (containing "411011"), "City" (containing "Pune"), and "State Code" (containing "MH" with a dropdown arrow). At the bottom are three buttons: "Add", "Clear", and "Cancel".



Search Customer

X

Search Option

1. Search by Customer Code

2. Search by Customer Name.

OK

Cancel

15

Quantum University Mail - Formal Quotation letter for " Customer Relationship Management System".



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Relationship Management System".

Quantum University <quic@quantumeducation.in>
To: easydaypublication@gmail.com

Dear Sir,

The proposal is looking fine so we released a payment of Rs 10,000 under sponsorship and Deliver our product as per committment

Easy Day Publication
Manager

On Tue, Oct 1, 2019 at 10:43 AM Quantum University <quic@quantumeducation.in> wrote:

On Mon, Apr 15, 2019 at 2:49 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Sir,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Relationship Management System".

The " Customer Relationship Management System" will be implemented by our faculty Mr Shobhit Prajapati and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Relationship Management System".

Quantum University <quic@quantumeducation.in>

To: easydaypublication@gmail.com

On Mon, Apr 15, 2019 at 2:49 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Team,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Relationship Management System".

The " Customer Relationship Management System" will be implemented by our faculty Mr Shobhit Prajapati and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,

Yours faithfully,

Registrar

Quantum University

easyday.docx
1626K



To,
Easy Day Publication

Date: 15-Apr-2019

SUB: Formal Quotation letter for "Customer Relationship Management System".

Dear Sir

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Customer Relationship Management System".

The "Customer Relationship Management System" will be implemented by our faculty Mr Shobhit Prajapati and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Functional Design Features	User Management.
	User Authentication
	Group Creation and Management
	Pages permission
	Change Password
User Interface	Promotion Creator
	Select Promotion Target
	Assign Promotion Target
	Send Promotion
	Detect Customer Respond

For a project of this caliber, we estimate a budget of approximately INR 15,000/- .We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.

Detailed services and product information is provided in Annexure -01.

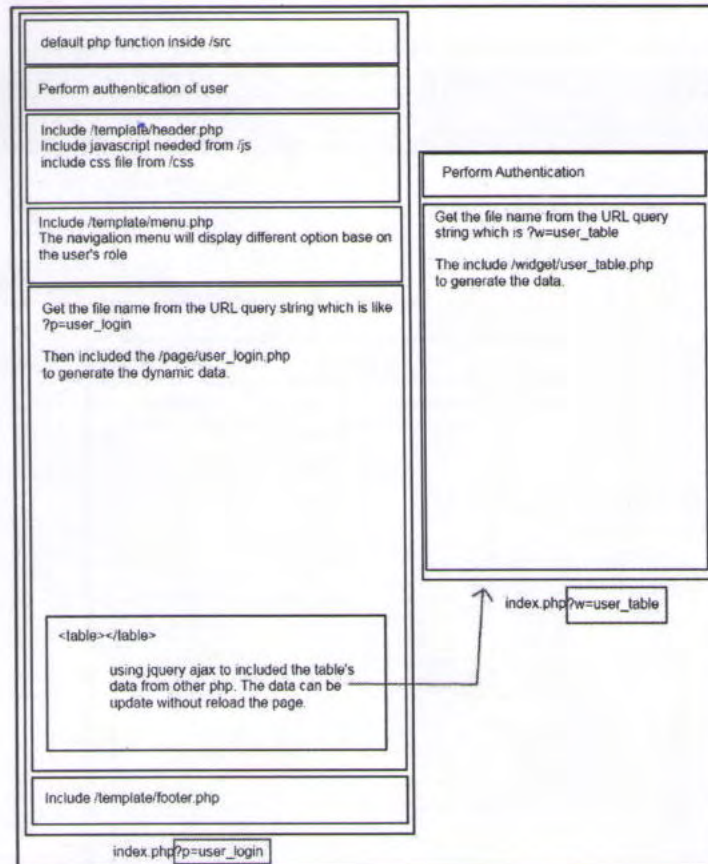
If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University

Annexure-01

Project Title: - Customer Relationship Management



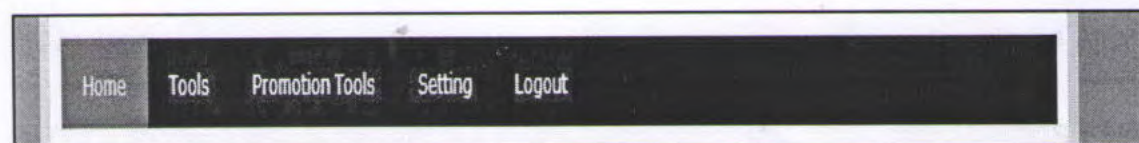
1. SystemAlgorithm

2. InterfaceDesign

HeaderDesign



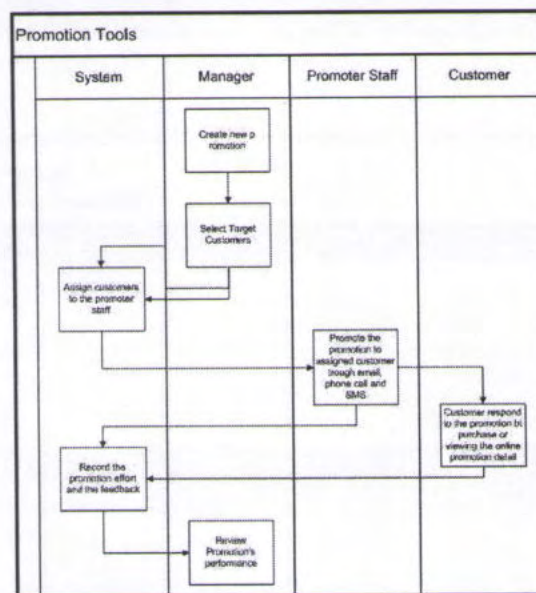
NavigationDesign





FooterDesign

3. Activity Diagram





4. FunctionalPageDesign

CustomerRegistrationPage

MY CRM
Customer Relationship Management

Home Register Setting Logout

Register User

Username*

Password*

I/C Number* XXXXXX-XX-XX

Access Code*

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MY CRM
Customer Relationship Management

Home Register Setting Logout

Login

Username*

Password*

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LoginPage

ChangePasswordPage

MY CRM
Customer Relationship Management

Home Users System Setting Logout

Change Password

Current Password*

New Password*

Confirm New Password*

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Rolelist Page

MY CRM
Customer Relationship Management

Home Users System Setting Logout

Role Setting

[New Role](#)

Roles

Showing 1 to 9 of 9 entries

No.	Name of Role
1	CUSTOMER
2	OPERATION
3	HQ_MANAGER
4	ADMIN
5	PUBLIC
6	BRANCH_MANAGER
7	SERVICE_STAFF
8	ADMIN2
9	TEST_ROLE2

Showing 2 to 9 of 9 entries

Previous Next

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NewRolePage

MY CRM
Customer Relationship Management

Home Users System Setting Logout

New Role

Role Name: *

Pages: *

- ☐ All
- ☐ home
- ☐ user_login
- ☐ sample

Widgets: *

- ☐ All
- ☐ test
- ☐ user_add
- ☐ user_login
- ☐ validation_login_id
- ☐ role_table

[Add](#) [Back](#)

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NewUserPage

MY CRM
Customer Relationship Management

Home Users System Setting Logout

New User

Username: *

Password: *

Role: *

Outlet: *

[Add](#) [Back](#)

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InternalUser ListPage

MY CRM

Control for Relationship Management

[Home](#) [Users](#) [Services](#) [Cutting](#) [Logout](#)

Internal User List

[New User](#)

OPERATION

Show 10 entries

No.	Username	Search
1	operation	
2	operation	

Showing 1 to 2 of 2 entries

Previous Next

HQ_MANAGER

Show 10 entries

No.	Username	Search
1	manager	
2	manager1	

Showing 1 to 2 of 2 entries

Previous Next

ADMIN

Show 10 entries

No.	Username	Search
1	admin	

Showing 1 to 1 of 1 entries

Previous Next

BRANCH_MANAGER

Show 10 entries

No.	Username	Search
1	branchmanager	

Showing 1 to 1 of 1 entries

Previous Next

SERVICE_STAFF

Show 10 entries

No.	Username	Search
1	staff	
2	test	
3	staff2	

Showing 1 to 3 of 3 entries

Previous Next

ADMIN2

Show 10 entries

No.	Username	Search
No data available in table		

Showing 0 to 0 of 0 entries

Previous Next

TEXT_ROLE2

Show 10 entries

No.	Username	Search
No data available in table		

Showing 0 to 0 of 0 entries

Previous Next

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MY CRM
Customer Relationship Management

Home Users System Setting Logout

New Page

File name:*

Type: PAGE

Role:

- ☐ All
- ☐ CUSTOMER
- ☐ OPERATION
- ☐ HQ_MANAGER
- ☐ ADMIN
- ☐ PUBLIC
- ☐ BRANCH_MANAGER
- ☐ SERVICE_STAFF
- ☐ ADMIN2
- ☐ TEST_ROLE2

Add Back

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NewPage

CustomerFilterPage

MY CRM
Customer Relationship Management

Home Tools Protection Tools Setting Logout

Filter Customer

Gender*

Age*

Race*

State*

City*

Search

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MY CRM									
CRM - PERSONAL INFORMATION									
Name	DOB	Relationship	Gender	Current	Location				
Phone Options									
Home Mobile Office Other	PERSONAL NAME FIRST NAME LAST NAME MIDDLE NAME SUFFIX NICKNAME								
RESIDENCE Primary Residence Street 1 Street 2 City State Zip Country									
Secondary Residence Street 1 Street 2 City State Zip Country									
Work Address Street 1 Street 2 City State Zip Country									
Emergency Contact Name Relationship Phone Email									
Medical History Conditions Treatments Allergies Current Medications Past Surgeries Blood Type Vaccinations Family History Mental Health Substance Use Other Medical Information									
Insurance Policy Number Carrier Coverage Type Effective Date Expiration Date Premium Amount Deductible Co-pay Out-of-Pocket Maximum Other Insurance Policies									
Financial Information Income Assets Liabilities Net Worth Credit Score Credit History Bank Accounts Investment Accounts Retirement Accounts Other Financial Information									
Travel History Destinations Dates Accommodations Transportation Activities Other Travel Information									
Education Institution Degree Major Minor Graduation Date GPA Other Education Information									
Employment Employer Position Start Date End Date Salary Benefits Other Employment Information									
Interests & Hobbies Sports Arts Music Reading Gardening Traveling Other Interests									
Notes Personal Notes Medical Notes Financial Notes Travel Notes Education Notes Employment Notes Other Notes									

[illegible]



ProductSelectionPage

MY CRM

Customer Relationship Management

[Home](#) [Tools](#) [Promotion Tools](#) [Setting](#) [Logout](#)

Summary of Products

Main Category

- Apparel
- Cards, Books, Music, Video
- Computers, Office Supplies
- Drugs
- Electronics
- Home Improvement
- Housewares and Appliances
- Linens, Home Decor, Furniture
- Photo And Jewelry
- Sports
- Toys and Video Games

Second Category

- Communications Electronics
- Entertainment Electronics

Third Category

- Car Audio
- CD Player
- DVD Player
- iPod
- MP3 Player
- Stereo Component
- Television

Products Details

Show 10 entries

Search:

Product Name	Price (RM)	Profit Per unit(RM)	Manufacturer
BMW MP3 Player	169.00	104.78	BMW
Costco MP3 Player	117.00	40.95	Costco
Eni MP3 Player	124.00	75.64	Eni
Hewlett MP3 Player	145.00	71.05	Hewlett-Packard
Kuwait MP3 Player	119.00	45.22	Kuwait Petroleum Corporation
NI MP3 Player	130.00	59.80	National Iranian
Pemex MP3 Player	169.00	118.30	Pemex
Petrobras MP3 Player	119.00	79.73	Petrobras
Samsung MP3 Player	148.00	90.28	Samsung Electronics
Valero MP3 Player	135.00	67.50	Valero Energy

Showing 1 to 10 of 10 entries

Previous Next



ProductAnalysisPage

MY CRM

Customer Relationship Management

[Home](#) [Tools](#) [Promotion Tools](#) [Setting](#) [Logout](#)

Product Profile

Product's Information

Product's ID:	3864
Product's Name:	Aramco Refrigerator
Manufacturer:	Saudi Aramco
Current Price(RM):	13.00
Current Profit(RM):	4.81
Main Category:	Housewares and Appliances
Second Category:	Major Appliances
Third Category:	Refrigerator
Total Sold Unit:	549
Total Profit(RM):	2,640.69

Product Sales Performance

Months Analysis

Show 10 entries

Search:

Index	Month	Unit Sold	Total Profit(RM)
12	December	60	288.60
11	November	57	274.17
07	July	53	254.93
10	October	47	226.07
03	March	46	221.26
04	April	45	216.45
06	June	44	211.64
01	January	42	202.02
08	August	41	197.21
02	February	39	187.59

Showing 1 to 10 of 12 entries

[Previous](#) [Next](#)

Weekday Analysis

Show 10 entries

Search:

Index	DAY	Unit Sold	Total Profit(RM)
4	Thursday	93	447.33
2	Tuesday	85	408.85
3	Wednesday	83	399.23
1	Monday	80	384.80
5	Friday	76	365.56
6	Saturday	70	336.70
0	Sunday	62	298.22

Showing 1 to 7 of 7 entries

[Previous](#) [Next](#)



NewPromotionPage

MY CRM

Customer Relationship Management

[Home](#) [Tools](#) [Promotion Tools](#) [Setting](#) [Logout](#)

New Promotion

Active

Promotion Title

Main Category

Second Category

Third Category

Product

Start Date

End Date

Promotion Detail

☒ Active

Apparel

Children's Wear

Baby Clothes

Enel Baby Clothes

Normal

Promotion Outlet

☒ ALL

JOHOR

☒ BATU PAHAT OUTLET

☒ KOTA TINGGI OUTLET

☒ MUAR OUTLET

☒ TANGKAK OUTLET

☒ JOHOR BAHRU OUTLET

☒ KULAI OUTLET

☒ PONTIAN KECHIL OUTLET

☒ KLUANG OUTLET

☒ MERSING OUTLET

☒ SEGAMAT OUTLET

KEDAH

☒ ALOR SETAR OUTLET

☒ KUAH OUTLET

☒ PFNDANG OITI FT

☒ SIK OUTLET

☒ BALING OUTLET

☒ KUALA NERANG OUTLET

☒ POKOK SFNA OITI FT

☒ SUNGAI PETANI OUTLET

☒ JIIRA OUTLET

☒ KULIM OUTLET

☒ SFRDANG OITI FT

☒ YAN OUTLET

Create

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CustomerFilterPage(Promotion)

MY CRM

Customer Relationship Management

[Home](#) [Tools](#) [Promotion Tools](#) [Setting](#) [Logout](#)

[Customer Filterin](#) [All Promotion](#) [New Promotion](#)

Filter Option

Customer buying other products ▼

Main Category

Second Category

Third Category

Product

Apparel ▼

Children's Wear ▼

Baby Clothes ▼

Enel Baby Clothes ▼

Submit

Product Information

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CustomerFilterResult(Promotion)

MY CRM

Customer Relationship Management

[Home](#)[Tools](#)[Promotion Tools](#)[Setting](#)[Logout](#)

Promotion Filtering Customer

[BACK](#)

Filter By: Customer who bought before

Total Customer: 518

[Process](#)

Show entries

Search:

ID	Customer's Name	Register Outlet	Phone	Email
1240	Alba Donnette	TELUK DATOK OUTLET	60-13-1780060	testing@testing.com
2716	Alba Felicidad	TELUPID OUTLET	60-10-4501121	testing@testing.com
2804	Alba Georgina	KUALA LIPIS OUTLET	60-15-9602713	testing@testing.com
3802	Alba Jarod	KUCHING OUTLET	60-15-5623392	testing@testing.com
3688	Alejandro Blaine	SEGAMAT OUTLET	60-11-7609810	testing@testing.com
2262	Alejandro Joye	KUCHING OUTLET	60-13-7445174	testing@testing.com
3172	Alejandro Vanna	KUALA KLAUANG OUTLET	60-19-1750314	testing@testing.com
550	Alejandro Vanna	PEKAN OUTLET	60-14-8565706	testing@testing.com
2180	Angelita Blaine	SIMUNJAN OUTLET	60-12-1577239	testing@testing.com
1225	Angelita Brad	TANAH MERAH OUTLET	60-16-3706800	testing@testing.com

Showing 1 to 10 of 518 entries

[Previous](#) [Next](#)



PromotionListPage

MY CRM

Customer Relationship Management

[Home](#)[Tools](#)[Promotion Tools](#)[Setting](#)[Logout](#)

Promotion

Show 10 entries

Search:

ID	Title	Start Date	End Date	Performance
15	Test Promotion2	2014-04-18	2014-04-25	CHECK
13	test	2014-04-01	2014-04-05	CHECK
14	test	2014-04-01	2014-04-05	CHECK
1		2014-03-15	2014-03-25	CHECK
10	Test3-1	2014-03-15	2014-03-26	CHECK
2	Test1	2014-03-10	2014-03-10	CHECK
4	Test2	2014-03-10	2014-03-10	CHECK
7		2014-03-10	2014-03-10	CHECK
11	Test3	2014-03-10	2014-03-26	CHECK
12	test4	2014-03-10	2014-03-29	CHECK

Showing 1 to 10 of 12 entries

[Previous](#) [Next](#)

Feedback Rate among Months

Show 10 entries

Search:

Month	Total Promotion	Total Feedback	Feedback / Promotion(%)	Total Promoted Customer	Total Feedbacked Customer	Feedback / Promotion(%)
00/0000	0	0	0	0	0	0
03/2014	94	91	96.81	8	4	50.00
04/2014	3	3	100.00	1	1	100.00

Showing 1 to 3 of 3 entries

[Previous](#) [Next](#)



PromotionDetailPage(Manager)

MY CRM

Customer Relationship Management

[Home](#) [Promotion Tools](#) [Setting](#) [Logout](#)

Promotion Detail

Branch: BATU PAHAT OUTLET

Active	Activated
Promotion Title	Test Promotion2
Main Category	Apparel
Second Category	Children's Wear
Third Category	Baby Clothes
Product	Enel Baby Clothes
Start Date	2014-04-18
End Date	2014-04-25
Promotion Detail	Test Promotion Content2
Promotion's Target	33
Promoted Targets	1
Feedbacked Targets	1

Targeted Customers

Show 10 entries

Search:

ID	Customer's Name	Phone	Email
1921	Angella Angelita	60-13-6865743	testing@testing.com
3714	Angella Augusta	60-18-0214935	testing@testing.com
3586	Belva Emily	60-12-4926937	testing@testing.com
1222	Brandie Ellie	60-19-7492254	testing@testing.com
1506	Brandie Libby	60-18-0007915	testing@testing.com
1729	Carleen Roselle	60-11-4513797	testing@testing.com
1442	Carlos Augusta	60-10-2458960	testing@testing.com
4117	Esta Brad	60-16-6611038	testing@testing.com
1808	Esta Vanna	60-11-2361835	testing@testing.com
3443	Eusebia Tiffani	60-14-6793430	testing@testing.com

Showing 1 to 10 of 33 entries

[Previous](#) [Next](#)



PromotionPerformance Page

MY CRM

Customer Relationship Management

[Home](#) [Tools](#) [Promotion Tools](#) [Setting](#) [Logout](#)

Promotion Detail ▾

Active	Activated
Promotion Title	Test Promotion2
Main Category	Apparel
Second Category	Children's Wear
Third Category	Baby Clothes
Product	Enel Baby Clothes
Start Date	2014-04-18
End Date	2014-04-25
Promotion Detail	Test Promotion Content2
Promotion's Target	4124
Promoted Targets	1
Feedbacked Targets	1

Total Promotion Done

Show 10 ▾ entries

Search:

Action Taken	Total Times	Total Customer
EMAIL	1	1
PHONE_CALL	1	1
SMS	1	1

Showing 1 to 3 of 3 entries

[Previous](#) [Next](#)

Total Feedback Done

Show 10 ▾ entries

Search:

Action Taken	Total Times	Total Customer
VISIT_PROMOTION_PAGE	1	1

Showing 1 to 1 of 1 entries

[Previous](#) [Next](#)

Feedback VS Promotion

Show 10 ▾ entries

Search:

Type	Total Times	Total Customer
Feedback	1	1
Promotions	3	1

Showing 1 to 2 of 2 entries

[Previous](#) [Next](#)



AssignedTaskPage(Promoter)

MY CRM

Customer Relationship Management

[Home](#)[Promotion Tools](#)[Setting](#)[Logout](#)

Task

Branch:BATU PAHAT OUTLET

Show entries

Search:

ID	Title	Start Date	End Date	Target	Promoted	Feedbacked
15	Test Promotion2	2014-04-18	2014-04-25	3	1	1
10	Test3-1	2014-03-15	2014-03-26	29	8	3

Showing 1 to 2 of 2 entries

[Previous](#) [Next](#)

**PromotionDetail Page(Promoter)****MY CRM**

Customer Relationship Management

[Home](#)[Promotion Tools](#)[Setting](#)[Logout](#)**Promotion Detail**

Branch: BATU PAHAT OUTLET

Active	Activated
Promotion Title	Test Promotion2
Main Category	Apparel
Second Category	Children's Wear
Third Category	Baby Clothes
Product	Enel Baby Clothes
Start Date	2014-04-18
End Date	2014-04-25
Promotion Detail	Test Promotion Content2
Promotion's Target	3
Promoted Targets	1
Feedbacked Targets	1

Targeted Customers

Show 10 entries

Search:

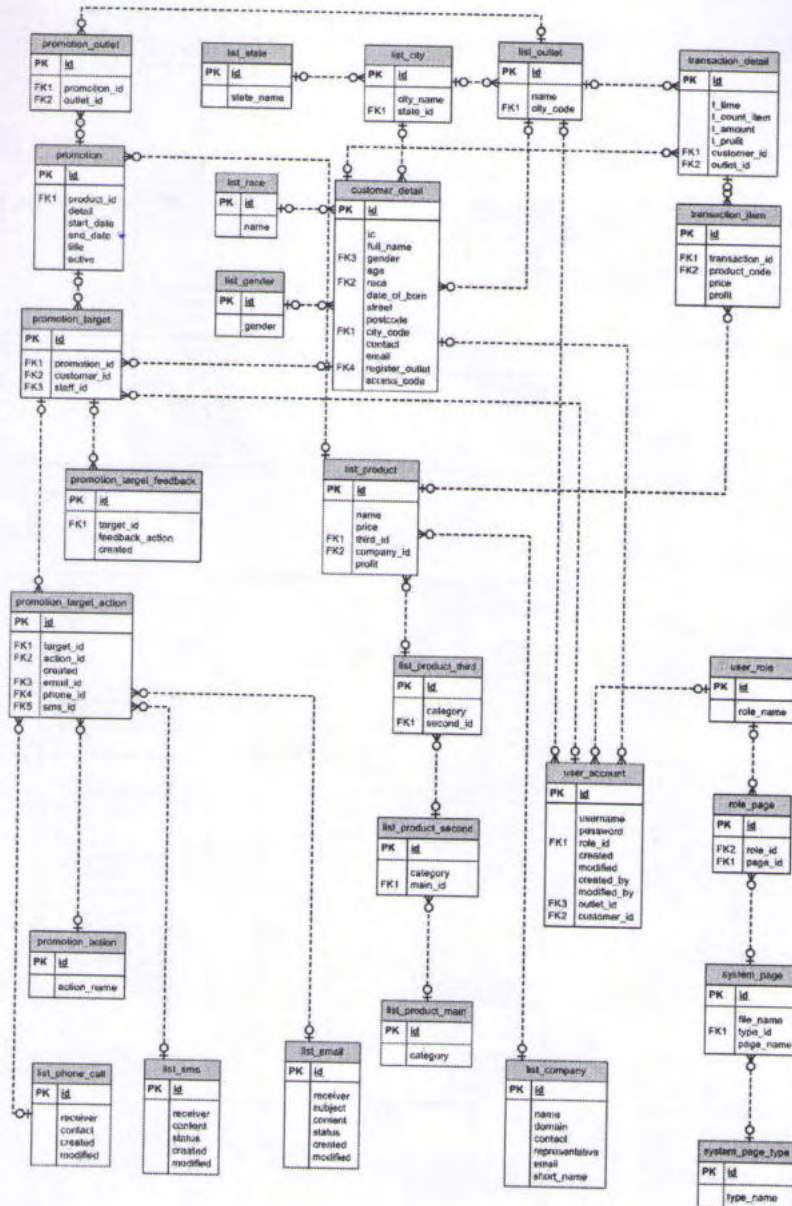
ID	Customer's Name	Phone	Email	Action
1222	Brande Ellie	60-19-7492254	testing@testing.com	EMAIL(1) PHONE(1) SMS(1)
3443	Eusebia Tiffani	60-14-6793430	testing@testing.com	EMAIL(0) PHONE(0) SMS(0)
420	Wilhelmina Tyisha	60-13-5581048	testing@testing.com	EMAIL(0) PHONE(0) SMS(0)

Showing 1 to 3 of 3 entries

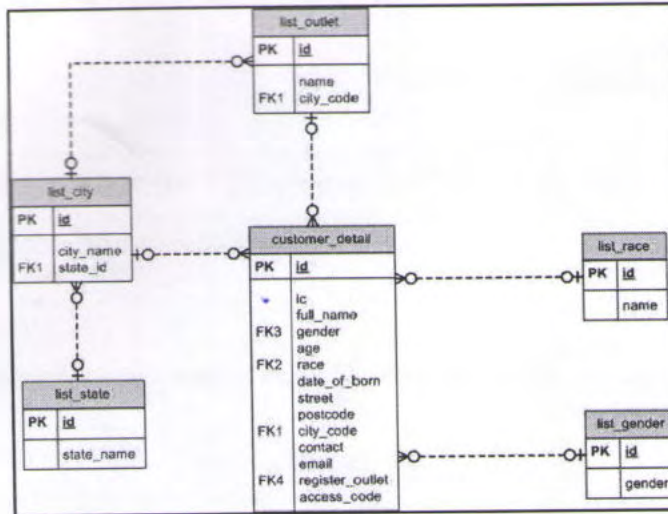
[Previous](#) [Next](#)



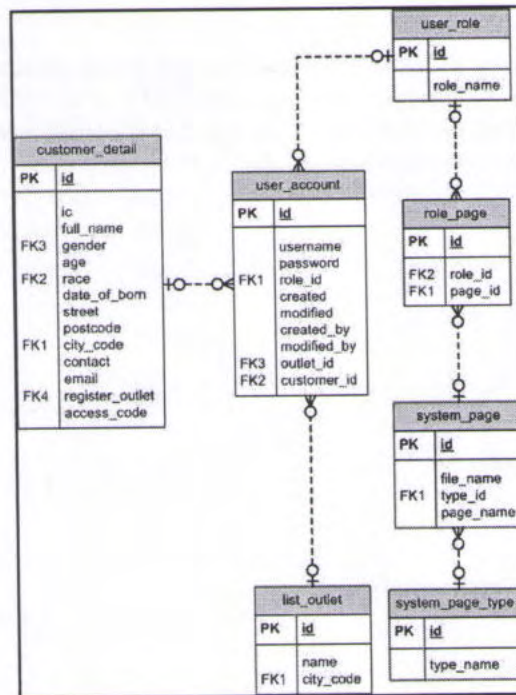
5. EntityRelationshipDiagram



CustomerDetail



UserAccount





Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Bill Management System".

Garg Sales <gargsales18@gmail.com>

To: Quantum University <quic@quantumeducation.in>

Dear Sir,

It is a confirmation from Garg Sales against a proposal received on 22 March 2019 and we made a fund transfer of Rs 30250 /- as expenses for this project. So it is a request to you to confirm and deliver on time.

Regards

Vaishnavi Kumari

Manager

Garg Sales

On Fri, Nov 8, 2019 at 3:05 PM Quantum University <quic@quantumeducation.in> wrote:

On Fri, Mar 22, 2019 at 11:50 AM Quantum University <quic@quantumeducation.in> wrote:

Dear Mrs. Vaishnavi Kumari,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Bill Management System".

The "Bill Management System" will be implemented by our faculty Mr Satandra Kumar and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,

Yours faithfully,

Registrar

Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Bill Management System".

Quantum University <quic@quantumeducation.in>
To: gargsales18@gmail.com

On Fri, Mar 22, 2019 at 11:50 AM Quantum University <quic@quantumeducation.in> wrote:
Dear Mrs. Vaishnavi Kumari,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Bill Management System".

The "Bill Management System" will be implemented by our faculty Mr Satandra Kumar and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University

gargsales.docx
382K



TO,
Garg Sales Consul

Date: 22-Mar-2019

SUB: Formal Quotation letter for "Bill Management System".

Dear Mrs. Vaishanavi Kumari,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Bill Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Bill Management System".

The "Bill Management System" will be implemented by our faculty Mr Satendra Kumar and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

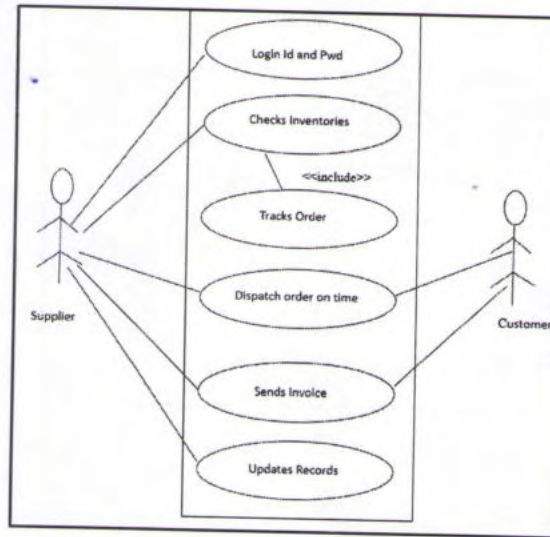
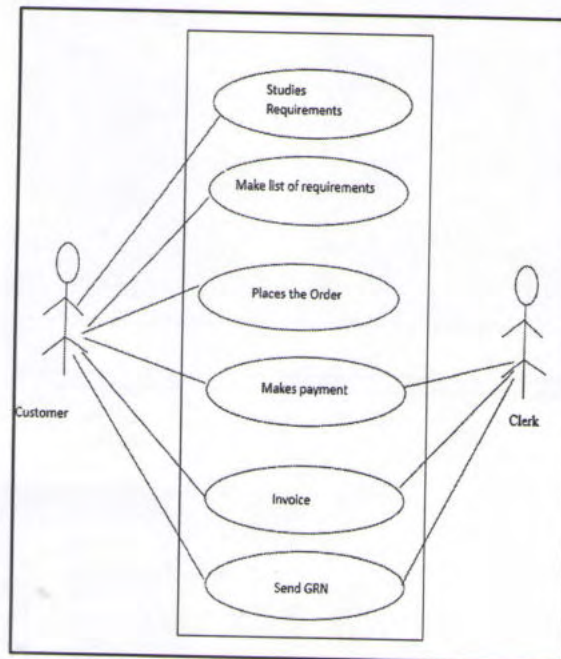
SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Software Requirements	
	Operating System - Certified Distribution of WINDOWS Visual Basic 2008 Express Edition Database(Backend) - MS Access 200
Hardware Requirements	
	Processor: Pentium 4 or more for optimum performance RAM: Recommended 256MB Hard Disk: Minimum 20GB
System Objectives	<ul style="list-style-type: none">• It support for inventory management helps you record and track materials on the basis of both quantity and value.• It improves cash flow, visibility, and decision making• For warehouse management, you can track quantity and value of all your materials, perform physical inventory, and optimize your warehouse resources

For a project of this caliber, we estimate a budget of approximately INR 40,000/- .We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations. Detailed services and product information is provided in Annexure -01.

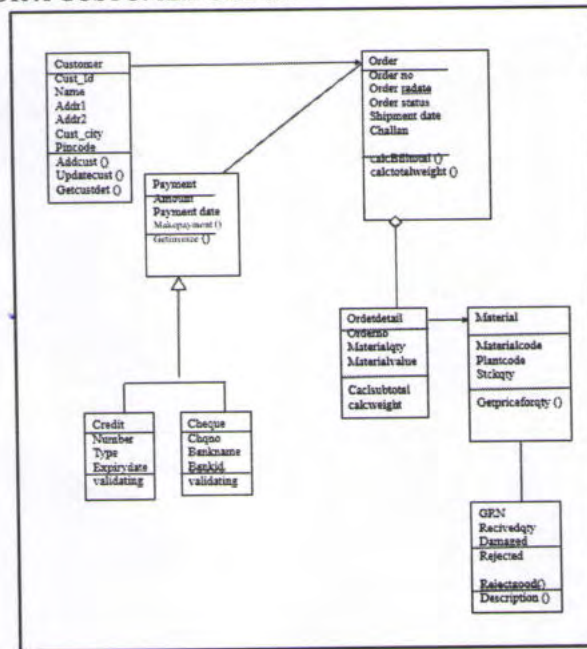
If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University

Annexure-01**Project Title: - Bill Management System****1. ANALYSIS & DESIGN****Use case Diagram for Supplier****Use Case Diagram for Customer**

2. CLASS DIAGRAM FOR A CUSTOMER ORDER



3. INPUT SCREENS

Splash Screen

Sales And Inventory Management System

Version 1.0

Developed By:


Sneha Brahmune

Dhanashri Upasani

Loading...

Login Form

Login



Username

Password



Transaction screen

transaction

Order Entry | Shipment Details | Accounts Department | Machine Installation Group | Commercial Group | Order Enquiry

ORDER ENQUIRY

Order No	<input type="text"/>	Contact Person	<input type="text"/>
Customer Code	<input type="text"/>	Contact Phone No	<input type="text"/>
Order Status	<input type="text"/>	Address 1	<input type="text"/>
		Address2	<input type="text"/>
		Address3	<input type="text"/>

DISPLAY CLEAR

Order Entry Close

Order Enquiry

transaction

Order Entry | Shipment Details | Accounts Department | Machine Installation Group | Commercial Group | Order Enquiry

ORDER ENQUIRY

Order No	<input type="text"/>	Contact Person	<input type="text"/>
Customer Code	<input type="text"/>	Contact Phone No	<input type="text"/>
Order Status	<input type="text"/>	Address 1	<input type="text"/>
		Address2	<input type="text"/>
		Address3	<input type="text"/>

DISPLAY CLEAR

Order Entry Close



Material Details

Material

Material Detail

Material Code:

Material Description:

Shipping Plant:

Material Price:

	material_code	material_desc	shipping_plan	material_price
▶	COMP003	AMD Process	P002	7500
	COMP002	Intel 915 Mot	P003	7000
	COMP001	INTEL	P002	5000
*				

<< < > >> Add Edit Search Delete Refresh

Plant Details

Plant

Plant Details

Plant Code: City:

Plant Name: Pincode:

Address1:

Address2:

Address3:

	plant_add1	plant_add2	plant_add3	plant_city	plant_code	plant_name	plant_pincode
▶	address1	address2	address3	New Delhi	P001	Arvind Mills	110008
	add1	add2	add3	Pondicherry	P002	Pondicherry	440044
	mn1	mn2	mn2	Pune	P003	Pune Intel3	98117

<< < > >> Add Edit Search Delete Refresh



State Details

State

State Code

Description

Add Cancel

Order Details

Order detail

Order Details

Order No

Material Code Plant Code

Item Quantity Material Price

Item Value Calculate

OK Cancel Clear

Customer Details

Customer

Customer Details

Customer Code

Customer Name

Initials

Address1

Address2

Address3

Contact Details

Name

Contact Number

Pincode

City

State Code

Customer Details

cust_who	cust_name	cust_initia	cust_add1	cust_add2	cust_add3	contact_perso	contact_perso	cu
P-2	Paul	P	jpp	jpp	jpp	Paul	01127455162	11
H-1	HCL	H	noida1	noida2	noida3	HCL	911	11
Y-2	yogesh	Y	ad1	ad2	ad3	Yogi	988967969	11
A-5	Ajay	A	nn	mm	bb	Ajay Singh K	935010233	11
A-1	Ankur Arora	A	A1 Ramesh H	A2 Supriya A	A3 Banarsi ci	Ankur Arora	9968287773	11

Add Edit Search Delete Refresh



Order Status

Orderstatus

Status

Order Status

Description

Add Plant

Addplant

Plant Details

Plant Code City

Plant Name Pincode

Address1

Address2

Address3

Add Customer

Addcust

Customer Details

Customer Code

Customer Name

Initials

Address1

Address2

Address3

Contact Details

Name

Contact Number

Pincode

City

State Code



Search Customer

Search Option

1. Search by Customer Code

2. Search by Customer Name.

OK

Cancel

4. Table Specifications

UID_PASS (Login Table)

Column Name	Data Type	Size	Description
USER_NAME	Text	50	User name of the ADMIN/OPERATOR
PASSWORD	Text	50	Password of the ADMIN/OPERATOR

customer_master (Customer Details Table)

Column Name	Data Type	Size	Description
cust_sln0 (PK)	Num	6	Customer identification
cust_name	Text	50	Name of the customer
cust_add1	Char	40	Address line one of the customer
cust_add2	Char	40	Address line two of the customer
Cust_add3	Char	40	Address line three of the customer
cust_pincode	Num	6	Pin code of the customer address
cust_city	Char	15	City of the customer
contact_person_name	Char	30	Name of the person responsible for order making



contact_person_number	Num	10	Phone number for the person who made the order
State_code (FK)	Char	2	Initials of the state derived from state details table

state_master (State Details table)

Column Name	Data Type	Size	Description
state_code	char	2	Code Of the state eg. UK -Uttaranchal
state_description	char	50	Description of the code.

material_master (Material Detail Table)

Column Name	Data Type	Size	Description
cust_sln (PK)	Num	6	Customer identification
material_code	char	10	Code of the material
material_description	Char	20	Describing the material specification
shipping_plant	Char	4	It gives detail of shipping plant n is linked with plant master table
material_price	Num	10	Price of the material

Values Like :

COMP001

Computer – Pentium IV

PMP1 – Pune Plant – Unit I

PMP2 – Pune Plant – Unit II

PMP3 – PunePlant - Unit III

Material_price - 5000

plant_master (Plant Details Table)

Column Name	Data Type	Size	Description
plant_code	Num	6	
plant_name	char	10	Code of the material
material_description	Char	20	Describing the material specification
shipping_plant	Char	4	It gives detail of shipping plant n is linked with plant master table
material_price	Num	10	Price of the material
Plant_add	Char	40	Address of plant



Plant_city	Char	15	City of plant
Plant_code(pk)	Char	15	Code of plant

status_master (Order Status Master)

Column Name	Data Type	Size	Description
order_status	char	4	Status of order in short
description	char	50	Description of the plant.

Order Status Code & Values

OED	-	Order Entry done
OCHKD-		Order checked
CLRD	-	Order cleared
SCHD	-	Order scheduled
SHIPDIS	-	Order Shipped by dispatch section
INVG	-	Invoice generated by accounts department
MACI	-	Machine installed by installation group
PYMR	-	Payment Received from customer



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Management System".

ST Enterprises <stenterprises640@gmail.com>
To: Quantum University <quic@quantumeducation.in>

To
The Registrar
Quantum University,

This is to inform you that our organisation accepted your proposal and in advance we are paying 65,000/- into your bank account. Kindly consider this mail as our confirmation mail. We hope our project delivery will be on time.

Keshav Singh
ST Enterprises

On Thu, Nov 14, 2019 at 10:49 AM Quantum University <quic@quantumeducation.in> wrote:

On Mon, Mar 25, 2019 at 3:22 PM Quantum University <quic@quantumeducation.in> wrote:
Dear Mr. Keshav Singh,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Management System".
The "Customer Management System" will be implemented by our faculty Mr Vishal Vig and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University

4/28/23, 11:03 AM

Quantum University Mail - Formal Quotation letter for " Customer Management System".



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Management System".

Quantum University <quic@quantumeducation.in>
To: stenterprises640@gmail.com

Fri, Apr 28, 2023 at 10:48 AM

On Mon, Mar 25, 2019 at 3:22 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. Keshav Singh,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Management System".

The "Customer Management System" will be implemented by our faculty Mr Vishal Vig and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University

ST Enterprises Consul.docx
2681K



To,
S T Enterprises Consul

Date: 25-Mar-2019

SUB: Formal Quotation letter for "Customer Management System".

Dear Mr. Keshav Singh,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Customer Management System".

The "Customer Management System" will be implemented by our faculty Mr Vishal Vig and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
proposed system requirements	System needs store information about new entry of Customer.
	System needs to help the internal staff to keep information of Credential and find them as per various queries.
	System needs to maintain quantity record.
	System needs to keep the record of Telephone.
	System needs to update and delete the record.
	System also needs a search area.
	It also needs a security system to prevent data.
Software Requirements	Operating System: Windows 98, Windows XP, Windows7, Linux Language: PHP Database: MySQL Browser: Any of Mozilla, Opera, Chrome etc Web Server: Apache Design used: HTML JavaScript, Ajax, JQuery, Bootstrap
Hardware Requirements	RAM:128 MB Hard disk:20 GB

For a project of this caliber, we estimate a budget of approximately INR 80,000/-. We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations. Detailed services and product information is provided in Annexure -01.

If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University

Annexure-01

Project Title: - Customer Management System

1. Modules of Customer Management System

- CustomerManagementModule:UsedformanagingtheCustomerdetails.
- EmailsModule:Usedformanagingthedetailsofemails
- MobileModule: Usedfor managingthedetailsofMobile
- Credential Management Module: Used for managing the information and detailsoftheCredential.
- TelephoneModule: UsedformanagingtheTelephonedetails
- ProfileModule: UsedformanagingtheProfile information
- LoginModule:Usedformanagingthelogindetails
- UsersModule:Usedformanagingtheusersof the system.

2. ProjectPlanning

Software projectplancanbeviewedasthefollowing:

- 1) **Withintheorganization:**How the project is to be implemented? What are various constraints (time, cost, staff)? What is market strategy?
- 2) **Withrespecttothe customer:**Weekly or timely meetings with the customer with presentation on status reports. Customer's feedback is also taken and further modification and developments are done. Project milestones and deliverables are also presented to the customer.

For a successful software project, the following steps can be followed:

- Selectaproject
 - Identifyingproject'saimsandobjectives
 - Understandingrequirementsandspecification
 - Methodsofanalysis,designandimplementation
 - Testingtechniques
 - Documentation
- Projectmilestonesanddeliverables
- Budgetallocation
 - Exceedinglimitswithincontrol
- ProjectEstimates
 - Cost
 - Time
 - Sizeof code
 - Duration
- ResourceAllocation
 - Hardware
 - Software
 - Previousrelevantprojectinformation
- RiskManagement
 - Riskavoidance
 - Riskdetection



3. Tools/Platform,HardwareandSoftwareRequirementspecifications

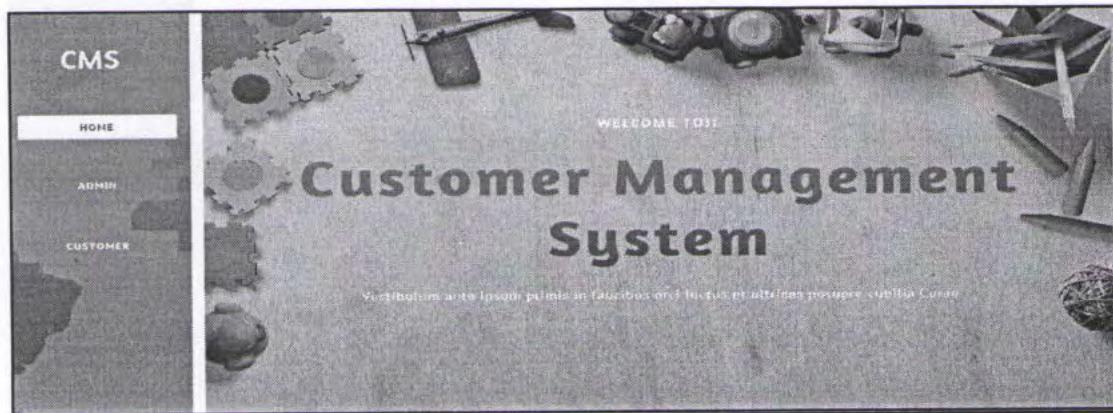
SoftwareRequirements

Name of component	Specification
Operating System	Windows98, WindowsXP, Windows7, Linux
Language	PHP
Database	MySQL
Browser	Any of Mozilla, Opera, Chrome etc
Web Server	Apache
Design used	HTML JavaScript, Ajax, JQuery, Bootstrap

HardwareRequirements

Name of component	Specification
RAM	128MB
Hard disk	20 GB


4. Output of Proposed System





CMS

Admin-Sign In

 User Name



Login

[Forgot Password](#)


[Back Home!](#)

CMS

Customer Management System



Admin

 Dashboard

 Services

 Add Clients

 Clients List

 Invoices

 Reports

 Search Invoice

Total
Clients

6

Total
Services

11

Today
Sales(\$)

Yesterday
Sales(\$)

Last Seventdays
Sale(\$)

Total
Sales(\$)

2563

Customer Management System © 2021



CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Manage Customer

Manage Customer

#	Account ID	Account Type	Contact Name	Company Name	Mobile Number	Setting
1	905370752	Active Account	Sanjay Malhotra	ABC Private Limited	8888888888	Edit Assign Services
2	894010538	Active Account	Sidharth Buda	Infosys Pvt Ltd	4454545454	Edit Assign Services
3	809339201	Contact/Lead	Naveen Singh	ghj pvt Bd	4464654665	Edit Assign Services
4	689974991	Contact/Lead	Able Rajwansh	RML PVT LTD	5523235656	Edit Assign Services
5	602410534	Active Account	Kundan Shah	JK Enterprises	1213465464	Edit Assign Services
6	425546224	Active Account	Anuj Kumar	PHPDarsak Programming Blog	9354778033	Edit Assign Services

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Add Services

Add Services

Service Name

Price of Service

Save

Customer Management System © 2021

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Manage Services

Manage Services

#	Service Name	Service Price	Creation Date	Action
1	Website Development	121	2019-10-22 06:42:29	Edit
2	SEO Service	30	2019-10-21 15:56:17	Edit
3	WAO Services	150	2019-10-21 18:22:19	Edit
4	Web designing	120	2019-10-21 20:14:15	Edit
5	Network Service	180	2019-10-21 11:30:00	Edit
6	Broadband Services	120	2019-10-21 11:30:00	Edit
7	Domain Registration Services	30	2019-10-21 00:18:07	Edit

Customer Management System © 2021



CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Add Clients

Add Clients

Choose Account Type

Active Account

Inactive Account

Contact/Lead

Unknown

Contact Name

Company Name

Company Name

Address

Address

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Manage Customer

Manage Customer

#	Account ID	Account Type	Contact Name	Company Name	Mobile Number	Setting
1	600370702	Active Account	Sanjay Mathotra	ABC Private Limited	8860628866	Edit Assign Services
2	854616638	Active Account	Bidarth Subis	Infocys Pvt Ltd	9454545454	Edit Assign Services
3	600498201	Contact/Lead	Naimen Singh	gls pvt ltd	4463654666	Edit Assign Services
4	609674991	Contact/Lead	Ashu Rajkumar	R&L PVT LTD	9525235616	Edit Assign Services
5	602410634	Active Account	Kundan Shah	JK Enterprises	1213469864	Edit Assign Services
6	426546224	Active Account	Anu Kumar	1st Global Programming blog	9354728033	Edit Assign Services

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Customer Management System

Home / Update Clients

Update Clients

Account Type

Active Account

Active Account

Inactive Account

Contact/Lead

Unknown

Company Name

ABC Private Limited

Address

ABC Private Limited
B-150, Okhla New Delhi

City

Delhi

Customer Management System © 2021



CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Assign Services

Assign Services

#	Service Name	Service Price	Creation Date	Action
1	Website Development	121	2019-10-22 06:42:29	<input type="checkbox"/>
2	SEO Service	30	2019-10-21 15:56:17	<input type="checkbox"/>
3	CRM Services	100	2019-10-21 18:22:19	<input type="checkbox"/>
4	Web designing	120	2019-10-21 20:14:15	<input type="checkbox"/>
5	Network Service	150	2019-10-21 11:00:20	<input type="checkbox"/>
6	Broadband Services	170	2019-10-21 11:30:00	<input type="checkbox"/>

Customer Management System © 2021

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Search Invoice

Search Invoice

Search by Invoice Number or Billing Number

Search

Customer Management System © 2021

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Invoice

Invoice

#	Invoice Id	Company Name	Contact Name	Invoice Date	Action
1	182259126	ABC Private Limited	Sanjay Mathuria	2021-09-26 23:49:25	View
2	547195377	PHDQuantum Programming Blog	Amal Kumar	2019-11-07 08:00:56	View
3	467100949	ABC Private Limited	Sanjay Mathuria	2019-11-28 09:53:27	View
4	195373470	ABC Private Limited	Sanjay Mathuria	2019-11-08 14:04:35	View
5	516385035	ABC Private Limited	Sanjay Mathuria	2019-11-17 19:46:04	View
6	758174030	ABC Private Limited	Sanjay Mathuria	2019-11-14 03:09:12	View
7	596032366	ABC Private Limited	Sanjay Mathuria	2019-11-15 10:58:35	View

Customer Management System © 2021



CMS Customer Management System

Home / View Invoice

Invoice Details

Invoice #153229526

Client Details

Company Name	ABC Private Limited	Contact Name	Sanjay Mathuria
Contact no	8888888888	Email	abc@gmail.com
Account ID	9865432100	Invoice Date	2021-09-26 23:39:25

Services Details

#	Service	Cost
---	---------	------

CMS Customer Management System

Home / Between dates reports

Between dates reports

Report from 2020-07-27 to 2021-09-27

#	Invoice Id	Company Name	Contact Name	Invoice Date	Action
1	153229526	ABC Private Limited	Sanjay Mathuria	2021-09-26 23:39:25	View

Customer Management System © 2021

CMS Customer Management System

Home / Sales Reports

Sales Reports

Sales Report Month Wise

Sales Report from September-2021 to September-2021

QTR	Month / Year	Sales
	Total	0

Total \$

Customer Management System © 2021



CMS

Admin
Dashboard
Services
Add Customer
Customer List
Invoices
Reports
Search Invoice

Admin Profile

Admin Name
Admin

User Name
admin

Contact Number
8979555582

Email address
admin@gmail.com

Admin Registration Date
2019-10-27 00:01:36

Update

Customer Management System © 2021

CMS

Quantum
System Administrator in
Company
Dashboard
Invoices
Search Invoice

Welcome to Customer Panel !! Quantum

Customer Management System

CMS

Quantum
System Administrator in
Company
Dashboard
Invoices
Search Invoice

Home / Invoice


Invoice

#	Invoice Id	Company Name	Contact Name	Invoice Date	Action
1	847993377	Quantum	Anuj Kumar	2019-11-27 08:06:56	View

Customer Management System



CMS



Quantum
System Administrator in
Company

Dashboard

Invoices

Search Invoice

Home / View Invoice

Invoice Details

Invoice #847895377

Client Details			
Company Name	Quantum	Contact Name	Arha Nurfar
Contact no.	9761161113	Email	arha@gmail.com
Account ID	426546234	Invoice Date	2019-11-27 08:00:56

Services Details		
#	Service	Cost

Client Management System © 2021



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for "Lead Management System".

GOIT Classes <goitclasses47@gmail.com>

To: Quantum University <quic@quantumeducation.in>

To,
The Registrar
Quantum University

Thank you for the quotation we received from your side and we are ok with the quotation received that's why we paid Rs 72,000/- as the expense for the project today in your bank account. Kindly deliver this project on time

Regards
D N Gurmita
GOIT Classes

On Thu, Nov 14, 2019 at 10:38 AM Quantum University <quic@quantumeducation.in> wrote:

On Thu, Apr 25, 2019 at 12:31 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. D.N. Gurmita,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharm and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum Universitya



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for "Lead Management System".

Quantum University <quic@quantumeducation.in>
To: goitclasses47@gmail.com

On Thu, Apr 25, 2019 at 12:31 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. D.N. Gummita,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharm and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum Universitya



To,
GOIT Classes Consul

Date: 25-Apr-2019

SUB: Formal Quotation letter for "Lead Management System".

Dear Mr. D.N. Gurmita,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharma and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Functional Requirements	Administrator Aspect <ul style="list-style-type: none">• Taking backup of the database• Editing/Deleting/Creating the database.• Adding or expelling trainer.• Changing the super password.
	Trainer Aspect <ul style="list-style-type: none">• Logging into the system.• Sending invitations to specific candidate by mail.• Accepting registrations of candidates.• Adding the candidate to a group.• Create/Edit/Delete candidate groups.• Creating a test.• Posting questions in the above test.• Posting multiple options to respective question.• Marking correct answer within the given options.
Hardware Interfaces	Server side hardware <ul style="list-style-type: none">• Hardware recommended by all the software needed.• Communication hardware to serve client requests
	Client side hardware <ul style="list-style-type: none">• Hardware recommended by respective client's operating system and web browser.• Communication hardware to communicate the server.
Software Interface	Server side software <ul style="list-style-type: none">• Web server software, Apache Tomcat• Server side scripting tools: PHP• Database tools: Sedna native XML DBMS.• Compatible operating system: Linux
	Client side software <ul style="list-style-type: none">• Web browser supporting JavaScript, refer Browser Compatibility 2.3.1

For a project of this caliber, we estimate a budget of approximately INR 90,000/-. We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.



Annexure-01

Project Title: - Lead Management System

1. Project Features

In LMS here we have mainly three types of roles Administrator, Business Developer and Client.

2. Types of Users

- a. Administrator
- b. Business Developer (Marketing Representative)
- c. Client

a. Administrator

User Management-Administrator can create the client and the developer contact and can also modify their details when request arrives. He can also block or delete the user contact if he wanted.

Contact Manager- Administrator can see the all contact detail and the analyze the contact information and communicate with the clients and Business Developer.

Leads- Leads are created when new client arrives and modify by the admin or business developers. Leads are converting into the project when client satisfy with the quotation and assign the project. If once leads converted into project it will close. If one client having more than one project then there is separate leads for each project.

Quotations-Quotations are the detail of the content of the project Detail and the Technology and technique which are included in the project and the total estimation of the project and the time duration of the project being alive.

Project Along with Status-Here Administrator has a full description of the project and the status of the project. Here he can see the project title its quotation, total amount, developers list which are included in the project and the recent status of the project.

Set Target-Here Administrator can set target for the developer.

Invoice-Administrator can generate the invoices and analyze the invoices. He can also full descriptions of the invoices of the any client.

Meeting-Administrator can arrange, view, and analyze the meeting schedule. He can also change the timing and the place of the meeting and inform to the particular client.

Report-He can generate the reports of particular details and the analyze the report. He can also print the report and file it.

b. Business Developer

Contact Manager-Business developers can create the client and can modify their details when request arrives. He can also block or delete the user contact if he wanted. And he can only see the detail of his contacts.

Lead-Leads are created when new client arrives and modify by the administrator or business developers. Leads are converting into the project when client satisfy with the quotation and assign the project. If once leads converted into project it will close. If one client having more than one project then there is separate leads for each project.



Quotations-Quotations are the detail of the content of the project and the things which are included in the project and the total estimation of the project and the time duration of the project being alive.

Project Along with Status-Here business developer has a full description of the project and the status of the project. Here he can see the project title its quotation, total amount, developers list which are included in the project and the recent status of the project.

Invoice-Business Developer can generate the invoices and analyze the invoices. He can also full descriptions of the invoices of the any client.

Meeting-Business Developers can arrange, view, and analyze the meeting schedule. He can also change the timing and the place of the meeting and inform to the particular client.

Notifications: Business Developer can get the notification of meeting if its created by client and update.

Report-He can generate the reports of particular details and the analyze the report. He can also print the report and file it.

c. Client

Client Login-Client having a unique username and password.

Client Profile-Client can manage his profile and detail of his profile.

Meeting-Client can manage meeting schedule and having a full detail of the meeting.

Project status-Client has a detail of his project and its status only, but he cannot make any modification in it.

Payment details-Client has detail of the project and its amount and its installments details.

Notifications-Clients getting the notifications via mail and SMS.

3. System Features

Input

Administrator/ Business Developer:

- User Login
- Client Contact Detail
- Client Profile
- Meeting Detail
- Lead Detail
- Project Detail
- Payment Detail
- Target Detail
- Reports



Client:

- Contact Detail
- Profile Detail
- Meeting Detail

Output

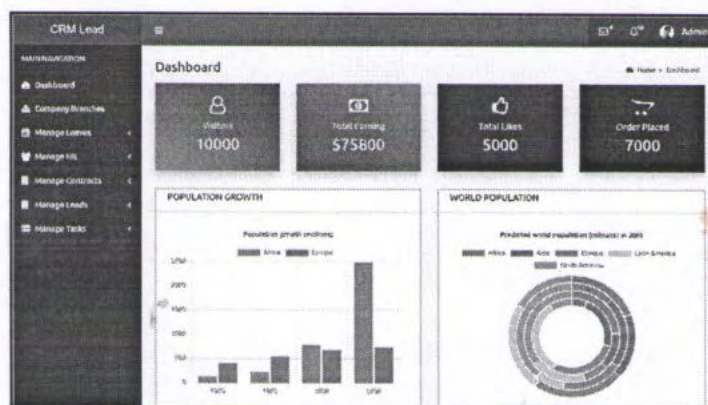
Administrator / Business Developer:

- User Detail
- Search options
- Client Contact Detail
- Client Profile Detail
- Meeting Detail
- Lead Detail
- Project Detail
- Payment Detail
- Target Detail
- Generate Reports

Client:

- His Contact Detail
- His Profile Detail
- His Meeting Detail
- Gant chart

4. User Interface





Quantum University <quic@quantumeducation.in>

Formal Quotation letter for "Lead Management System".

YSPR Infra Pvt Ltd <ysprinfra Pvt Ltd2019@gmail.com>
To: Quantum University <quic@quantumeducation.in>

To
The Registrar
Quantum University

I am writing this mail as it is a Project completion mail and we paid entire requested amount in 2 installment

- 1 Rs 69,000/- dated 14th Nov 2019
- 2 Rs 34,500/- dated 15th July 2020

our work with quantum university was satisfactory and we would love to work together again.

Naveen Kumar
YSPR Infra

On Wed, Jul 15, 2020 at 5:02 PM Quantum University <quic@quantumeducation.in> wrote:

On Tue, Jun 30, 2020 at 2:15 PM Quantum University <quic@quantumeducation.in> wrote:
Dear Mr. Naveen Kumar,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharma and the final product is tested in computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for "Lead Management System".

Quantum University <quic@quantumeducation.in>

To: ysprinfrapvtltd2019@gmail.com

On Tue, Jun 30, 2020 at 2:15 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. Naveen Kumar,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharma and the final product is tested in computer lab under the supervision of project lead.

Sincerely,

Yours faithfully,

Registrar

Quantum University



YSPR Infra Pvt Ltd 30 June.docx
301K

To,
YSPR Infra Pvt Ltd

Date: 30-Jun-2020

SUB: Formal Quotation letter for "Lead Management System".

Dear Mr. Naveen Kumar,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Lead Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Lead Management System".

The "Lead Management System" will be implemented by our faculty Mr Rishi Sharma and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Hardware	Server <ul style="list-style-type: none">• Processing speed of 1.6 GHz• 1 GB of RAM• Network interface
	Client <ul style="list-style-type: none">• Minimum hardware depending on the operating system used• True color visual display unit• User peripherals for better interaction
Software	<ul style="list-style-type: none">• Sublime text 3 for PHP and HTML and CSS coding.• Apache Tomcat as Web server

For a project of this caliber, we estimate a budget of approximately INR 80,000/-. We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.

Detailed services and product information is provided in Annexure -01.

If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University

Annexure-01

Project Title: - Lead Management System

1. Project Features

In LMS here we have mainly three types of roles Administrator, Business Developer and Client.

2. Types of Users

- a. Administrator
- b. Business Developer (Marketing Representative)
- c. Client

a. Administrator

User Management-Administrator can create the client and the developer contact and can also modify their details when request arrives. He can also block or delete the user contact if he wanted.

Contact Manager- Administrator can see the all contact detail and the analyze the contact information and communicate with the clients and Business Developer.

Leads- Leads are created when new client arrives and modify by the admin or business developers. Leads are converting into the project when client satisfy with the quotation and assign the project. If once leads converted into project it will close. If one client having more than one project then there is separate leads for each project.

Quotations-Quotations are the detail of the content of the project Detail and the Technology and technique which are included in the project and the total estimation of the project and the time duration of the project being alive.

Project Along with Status-Here Administrator has a full description of the project and the status of the project. Here he can see the project title its quotation, total amount, developers list which are included in the project and the recent status of the project.

Set Target-Here Administrator can set target for the developer.

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Report-He can generate the reports of particular details and the analyze the report. He can also print the report and file it.

b. Business Developer

Contact Manager-Business developers can create the client and can modify their details when request arrives. He can also block or delete the user contact if he wanted. And he can only see the detail of his contacts.

Lead-Leads are created when new client arrives and modify by the administrator or business developers. Leads are converting into the project when client satisfy with the quotation and assign the project. If once

leads converted into project it will close. If one client having more than one project then there is separate leads for each project.

Quotations-Quotations are the detail of the content of the project and the things which are included in the project and the total estimation of the project and the time duration of the project being alive.

Project Along with Status-Here business developer has a full description of the project and the status of the project. Here he can see the project title its quotation, total amount, developers list which are included in the project and the recent status of the project.

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Notifications: Business Developer can get the notification of meeting if its created by client and update.

Report-He can generate the reports of particular details and the analyze the report. He can also print the report and file it.

c. Client

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Client Profile-Client can manage his profile and detail of his profile.

Meeting-Client can manage meeting schedule and having a full detail of the meeting.

Project status-Client has a detail of his project and its status only, but he cannot make any modification in it.

Payment details-Client has detail of the project and its amount and its installments details.

Notifications-Clients getting the notifications via mail and SMS.

3. System Features

Input

Administrator/ Business Developer:

- User Login
- Client Contact Detail
- Client Profile
- Meeting Detail
- Lead Detail
- Project Detail

- Payment Detail
- Target Detail
- Reports

Client:

- Contact Detail
- Profile Detail
- Meeting Detail

Output

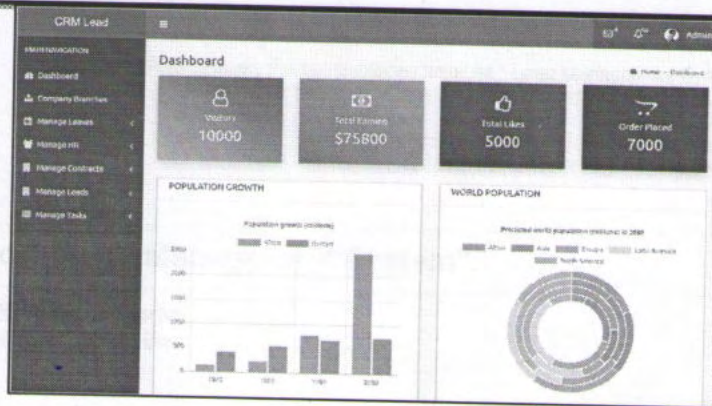
Administrator / Business Developer:

- User Detail
- Search options
- Client Contact Detail
- Client Profile Detail
- Meeting Detail
- Lead Detail
- Project Detail
- Payment Detail
- Target Detail
- Generate Reports

Client:

- His Contact Detail
- His Profile Detail
- His Meeting Detail
- Gant chart

4. User Interface





Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Management System".

BRR Exports <exportsbrr@gmail.com>

To: Quantum University <quic@quantumeducation.in>

To
The Registrar
Quantum University

This is a confirmation regarding quotation received from your side and we paid Rs 23,000 today as a payment against the quotation. Kindly check and confirm. Hoping for Delivery on time.

Regards
Fulfam Ahmed
BRR Exports

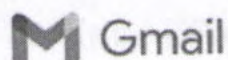
On Sat, Nov 30, 2019 at 12:37 PM Quantum University <quic@quantumeducation.in> wrote:

On Tue, Jun 25, 2019 at 2:33 PM Quantum University <quic@quantumeducation.in> wrote:
Dear Mr. Fulfam Ahmed,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Management System".

The "Customer Management System" will be implemented by our faculty Mr Chunnu Lal and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



BRR Exports <exportsbrr@gmail.com>

Formal Quotation letter for " Customer Management System".

Quantum University <quic@quantumeducation.in>
To: exportsbrr@gmail.com

On Tue, Jun 25, 2019 at 2:33 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. Fulfam Ahmed,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Management System".
The "Customer Management System" will be implemented by our faculty Mr Chunnu Lal and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



To,
B R R Exports Consul

Date: 25-Jun-2019

SUB: Formal Quotation letter for "Customer Management System".

Dear Mr. Fulfam Ahmed,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Customer Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Customer Management System".

The "Customer Management System" will be implemented by our faculty Mr Chunnu Lal and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM SPECIFICATIONS	SYSTEM SPECIFICATIONS
Features of the project	Product and Component based
	Creating & Changing Issues at ease
	User Accounts to control the access and maintain security
	Accuracy in work.
	Easy & fast retrieval of information.
Software Requirements	Operating System: Windows 98, Windows XP, Windows7, Linux Language: PHP Database: MySQL Browser: Any of Mozilla, Opera, Chrome etc Web Server: Apache Design used: HTML JavaScript, Ajax, JQuery, Bootstrap
Hardware Requirements	RAM: 128 MB Hard disk: 20 GB

For a project of this caliber, we estimate a budget of approximately INR 35,000/-. We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations. Detailed services and product information is provided in Annexure -01.

If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Annexure-01

Project Title: - Customer Management System

1. Project Planning

Software project plan can be viewed as the following:

- 1) Within the organization:** How the project is to be implemented? What are various constraints (time, cost, staff)? What is market strategy?
- 2) With respect to the customer:** Weekly or timely meetings with the customer with presentation on status reports. Customer's feedback is also taken and further modification and developments are done. Project milestones and deliverables are also presented to the customer.

For a successful software project, the following steps can be followed:

- Select a project
 - Identifying project's aims and objectives
 - Understanding requirements and specification
 - Methods of analysis, design and implementation
 - Testing techniques
 - Documentation
- Project milestones and deliverables
- Budget allocation
 - Exceeding limits within control
- Project Estimates
 - Cost
 - Time
 - Size of code
 - Duration
- Resource Allocation
 - Hardware
 - Software
 - Previous relevant project information
- Risk Management
 - Risk avoidance
 - Risk detection

2. Tools/Platform, Hardware And Software Requirement Specifications

Software Requirements

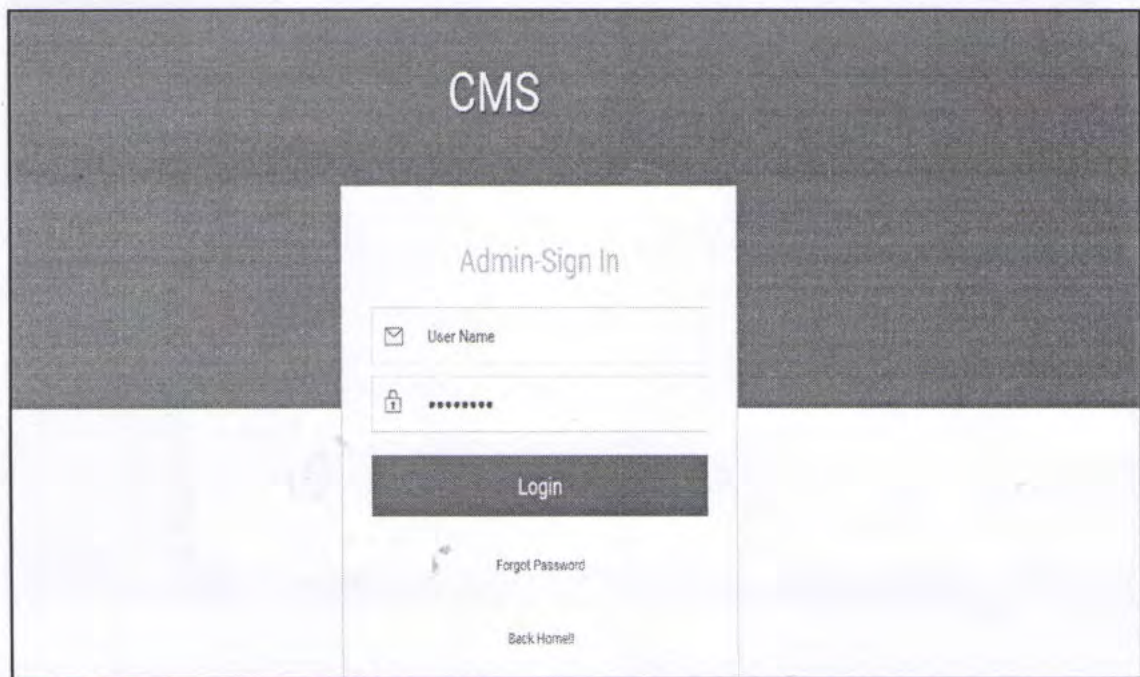
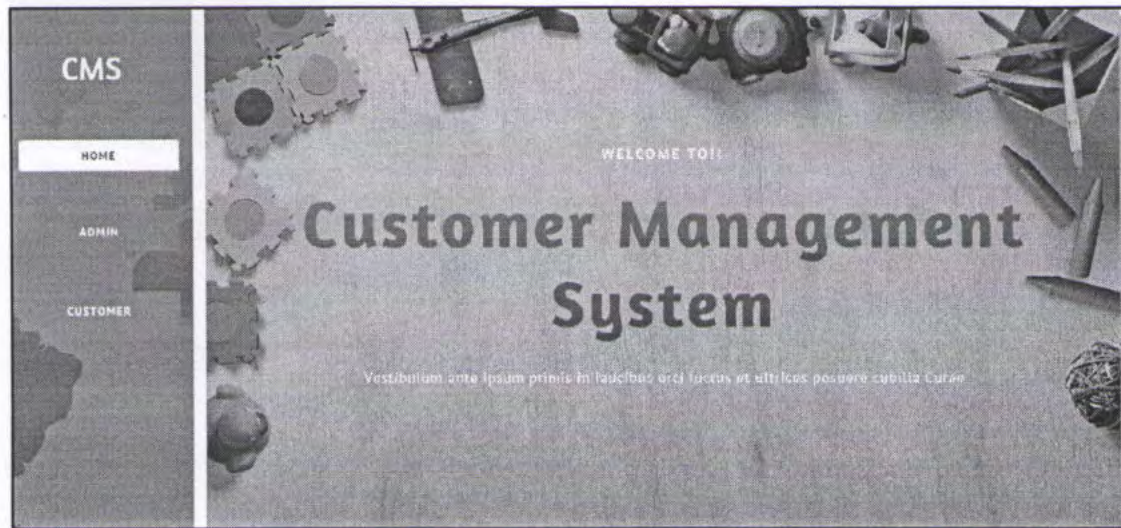
Name of component	Specification
Operating System	Windows 98, Windows XP, Windows 7, Linux
Language	PHP
Database	MySQL
Browser	Any of Mozilla, Opera, Chrome etc
Web Server	Apache
Design used	HTML JavaScript, Ajax, JQuery, Bootstrap

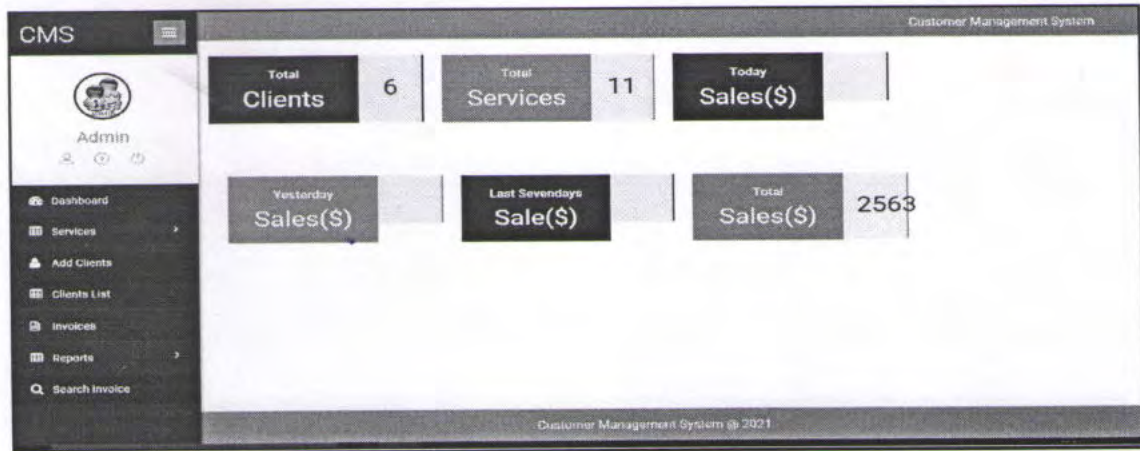


Hardware Requirements

Name of component	Specification
RAM	128MB
Hard disk	20 GB

3. Output of Proposed System





CMS Customer Management System

Home / Manage Customer

Manage Customer

#	Account ID	Account Type	Contact Name	Company Name	Mobile Number	Setting
1	000370752	Active Account	Sanjay Mathotra	ABC Private Limited	9886888880	Edit Assign Services
2	004010808	Active Account	Sudharth Subie	Indoysa Pvt Ltd	4454545454	Edit Assign Services
3	009338201	Contact/Lead	Navin Singh	gij pvt ltd	4464056655	Edit Assign Services
4	039974991	Contact/Lead	Abir Rajwanshi	KML PVT LTD	5523235656	Edit Assign Services
5	002610634	Active Account	Kundan Ghel	JK Enterprises	1213405454	Edit Assign Services
6	420546024	Active Account	Arij Kumar	PHPGurukul Programming Blog	9554778033	Edit Assign Services

CMS Customer Management System

Home / Add Services

Add Services

Service Name
Service Name

Price of Service
Price of Service

Save

Customer Management System © 2021



CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Manage Services

Manage Services

#	Service Name	Service Price	Creation Date	Action
1	Website Development	120	2019-10-22 04:42:29	Edit
2	SEO Service	30	2019-10-21 15:56:17	Edit
3	SSAD Services	150	2019-10-21 15:22:19	Edit
4	Web designing	120	2019-10-21 22:14:15	Edit
5	Spam Service	100	2019-10-21 11:30:00	Edit
6	Broadband Services	120	2019-10-21 11:30:00	Edit
7	Domain Registration Services	10	2019-10-21 11:30:00	Edit

Customer Management System © 2021

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Add Clients

Add Clients

Choose Account Type

Active Account

Inactive Account

Contact Lead

Unknown

Contact Name

Company Name

Company Name

Address

Address

CMS

Admin

Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Home / Invoice

Invoice

#	Invoice ID	Company Name	Contact Name	Invoice Date	Action
1	103225028	ABC Private Limited	Sanjay Mathotra	2019-09-26 23:39:25	View
2	547895977	PrehCausal Programming Blog	Anil Kumar	2019-11-27 08:00:56	View
3	407109945	ABC Private Limited	Sanjay Mathotra	2019-11-25 09:33:27	View
4	395313479	ABC Private Limited	Sanjay Mathotra	2019-11-25 09:04:59	View
5	616330052	ABC Private Limited	Sanjay Mathotra	2019-11-17 16:46:54	View
6	246174500	ABC Private Limited	Sanjay Mathotra	2019-10-24 00:09:12	View
7	599332599	ABC Private Limited	Sanjay Mathotra	2019-10-23 22:59:36	View

Customer Management System © 2021



CMS Customer Management System

Home / View Invoice

Invoice Details

Invoice #153229526

Client Details

Company Name	ABC Private Limited	Contact Name	Sanjay Mathuria
Contact no.	9998888806	Email	abc@igmail.com
Account ID	900070752	Invoice Date	2021-09-25 13:39:25

Services Details

#	Service	Cost
---	---------	------

CMS Customer Management System

Home / Between dates reports

Between dates reports

Report from 2020-07-27 to 2021-09-27

#	Invoice Id	Company Name	Contact Name	Invoice Date	Action
1	153229526	ABC Private Limited	Sanjay Mathuria	2021-09-25 13:39:25	View

Customer Management System © 2021

CMS Customer Management System

Home / Sales Reports

Sales Reports

Sales Report Month Wise

Sales Report from September-2021 to September-2021

S.No	Month / Year	Sales
Total		0

Total \$

Customer Management System © 2021



CMS



Admin



Dashboard

Services

Add Customer

Customer List

Invoices

Reports

Search Invoice

Admin Profile

Admin Name

Admin

User Name

admin

Contact Number

897955562

Email address

admin@gmail.com

Admin Registration Date

2019-10-31 00:01:36

Update



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Inventory Management System".

National electricals <nationalelectricalsandwork@gmail.com>
To: Quantum University <quic@quantumeducation.in>

To
The Registrar
Quantum University,

This is an Project completion mail as we paid entire requested amount including todays payment of Rs 10,000

1st Installment 21,500 dated 29 Jan 2020
2nd Installment 14,500 dated 27 May 2020
3rd Installment 10,000 dated 28 Jan 2021
4th Installment 10,000 dated 20th Feb 2021

So we find this deal very satisfactory with Quantum University and expect to be involved in the future also.

Manager
Mukesh Saini
National Electrical Works

On Sat, Feb 20, 2021 at 11:29 AM Quantum University <quic@quantumeducation.in> wrote:

On Wed, Sep 25, 2019 at 12:42 PM Quantum University <quic@quantumeducation.in> wrote:
Dear Mr. Mukesh Saini,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Inventory Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Inventory Management System".

The "Inventory Management System" will be implemented by our faculty Mr Ankur Rana and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Inventory Management System".

Quantum University <quic@quantumeducation.in>

To: nationalelectricalsandwork@gmail.com

On Wed, Sep 25, 2019 at 12:42 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Mr. Mukesh Saini,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Inventory Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Inventory Management System".

The "Inventory Management System" will be implemented by our faculty Mr Ankur Rana and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,

Yours faithfully,

Registrar

Quantum University



To,
National Electricals and Wor Consul

Date: 25-Sep-2019

SUB: Formal Quotation letter for "Inventory Management System".

Dear Mr. Mukesh Saini,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Inventory Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Inventory Management System".

The "Inventory Management System" will be implemented by our faculty Mr Ankur Rana and the final product is tested in computer lab under the supervision of project lead.

The summarized system specification is given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Project Features	Login page
	Create Godown
	Sales details
	Purchase details
Users Requirement	Admin <ul style="list-style-type: none">To create new godown along with dateTo edit the entry as per entryTo add, modify and delete the stock entry
	Inventory management <ul style="list-style-type: none">To check the stock available.To check the balance payment.To view the remaining sales stock.

For a project of this caliber, we estimate a budget of approximately INR 30,000/- .We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.

Detailed services and product information is provided in Annexure -01.

If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University



Annexure-01

Project Title: - - Inventory Management System

1. ANALYSIS AND DESIGN

Background Research

Basically the following factors forced us to develop IMSApplication:

- Cost and affordability
- Lack of stockmanagement.
- Effective flow of stock transfer and management.
- Difficulty in monitoring the stockmanagement.

IMS Requirement

The goal for the application is to manage the inventory management function of the organization. Once it is automated all the functions can be effectively managed and the organization can achieve the competitive advantage. Business requirement are discussed in the Scope section, with the following additional details:

- Helps to search the specific product and remainingstock.
- Details information about the product sales andpurchase.
- Brief Information of the organization todays status in terms of news, number of present inventory as per the dateentered.
- It helps to identify the total presented inventory in thecompany.
- To know the balance and details of sales distributed in specificdate.
- There is proper transaction management ofinventory.
- All transaction have specific entry date along with quantity andrate.
- Only admin can login in thepage.

2. USERS REQUIREMENT

User requirement are categorized by the user type

Admin

- Able to create new godown along withdate.
- Able to edit the entry as perentry.
- Able to add, modify and delete the stockentry.

Inventory management

- Able to check the stockavailable.
- Able to check the balancepayment.
- Able to view the remaining salesstock.

3. FEASIBILITY ANALYSIS

This software has been tested for various feasibility criterions from various points of views.

Economic Feasibility

The system is estimated to be economically affordable. The system is medium scale desktop



application and has affordable price. The benefits include increased efficiency, effectiveness, and the better performance. Comparing the cost and benefits the system is found to be economically feasible.

Technical Feasibility

Development of the system requires tools like:

- Visual Studio 2015
- .NET Framework 4.5
- Microsoft SQL server 2008, etc.

Which are easily available within the estimated cost and schedule.

Operational Feasibility

The system provides better solution to the libraries by adding the typical requirement and necessities. The solution provided by this system will be acceptable to ultimate solution for the stock management.

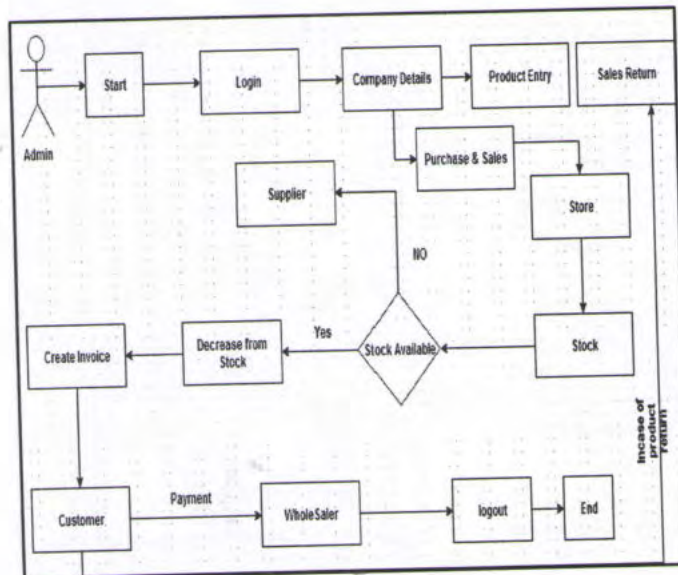
Schedule Feasibility

The organized schedule for the development of the system is presented in the schedule sub-section. The reasonable timeline reveals that the system development can be finished on desired time framework.

4. SYSTEM DESIGN

Process Flow Diagram

Process Flow Diagram or Flowchart is a diagram which uses geometric symbols and arrows to define the relationships. It is a diagrammatic representation of the algorithm. The Process flow Diagram of our application is shown below:



IMS Process flow diagram



Use Case Diagram

Its purpose is to present a graphical overview of the functionality provided by a system in terms of actors and their goals.

The main purpose of a use case diagram is to show what system functions are performed for which actors.

Diagram Building Block Use cases

A use case describes a sequence of actions that provide something of measurable value to an actor and is drawn as a horizontal ellipse.

Actor

An actor is a person, organization or external system that plays a role in one or more interactions with the system

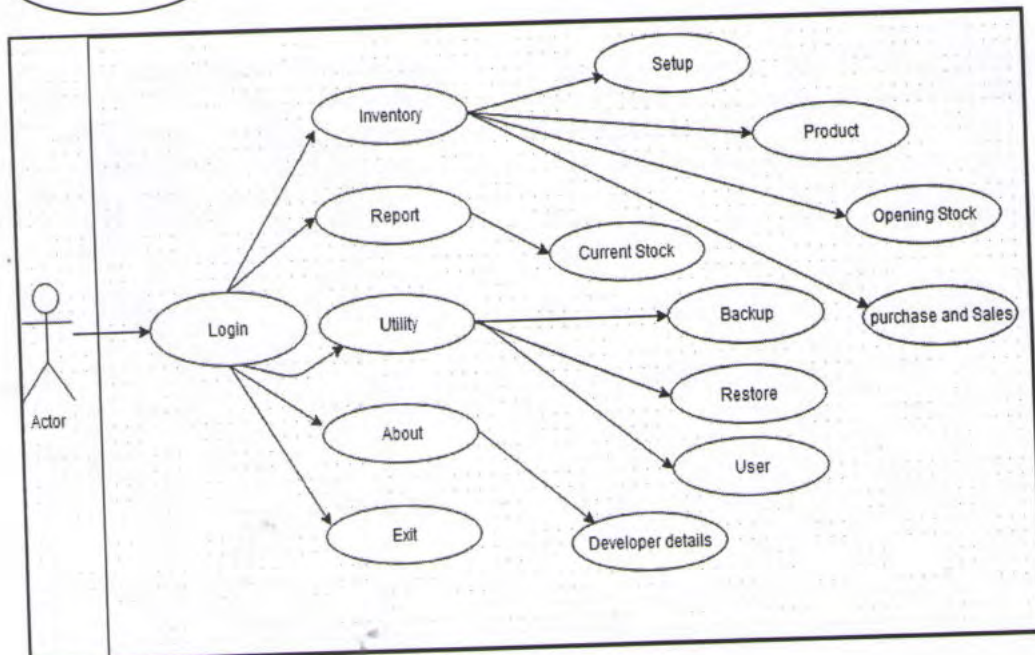
System boundary boxes (optional)

A rectangle is drawn around the use case called the system boundary box to indicate scope of the system.

Actor



Use case





Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Relationship Management System".

Avro India <avroindia18@gmail.com>

To: Quantum University <quic@quantumeducation.in>

To,
The Registrar
Quantum University

As per your Proposal our organisation is ok with the project and it is approved so we paid the sponsorship of Rs 15,000 in the university account. Kindly check and confirm delivery on time.

Manager
Avro India Ltd

On Sat, Mar 14, 2020 at 3:28 PM Quantum University <quic@quantumeducation.in> wrote:

On Mon, Nov 25, 2019 at 3:01 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Sir,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Relationship Management System".

The " Customer Relationship Management System" will be implemented by our faculty Mr Chumnu Lal and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,
Yours faithfully,

Registrar
Quantum University



Quantum University <quic@quantumeducation.in>

Formal Quotation letter for " Customer Relationship Management System".

Quantum University <quic@quantumeducation.in>
To: avroindia18@gmail.com

On Mon, Nov 25, 2019 at 3:01 PM Quantum University <quic@quantumeducation.in> wrote:

Dear Sir,

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, the proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under a project named "Customer Relationship Management System".

The " Customer Relationship Management System" will be implemented by our faculty Mr Channu Lal and the final product is tested in a computer lab under the supervision of project lead.

Sincerely,

Yours faithfully,

Registrar

Quantum University

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To,
Avro India Ltd

Date: 25-Nov-2019

SUB: Formal Quotation letter for "Customer Relationship Management System".

Dear

This letter is intended to submit the quotation from Quantum University for your perusal. As we discussed, proposal is regarding the Project named as "Customer Relationship Management System". Here's a preliminary quotation for the product and services offered to you by Quantum University under project named "Customer Relationship Management System".

The "Customer Relationship Management System" will be implemented by our faculty Mr Chunnu Lal and the final product is tested in computer lab under the supervision of project lead.

The summarized system specifications are given in tabular form below to provide you an idea of project/system configuration.

SYSTEM REQUIREMENTS	SYSTEM SPECIFICATIONS
Functional Design Features	User Management.
	User Authentication
	Group Creation and Management
	Pages permission
	Change Password
User Interface	Promotion Creator
	Select Promotion Target
	Assign Promotion Target
	Send Promotion
	Detect Customer Respond

For a project of this caliber, we estimate a budget of approximately INR 25,000/- .We can discuss the plan in more detail if you choose to proceed, and can adjust the budget based on your specific needs and our recommendations.

Detailed services and product information is provided in Annexure -01.

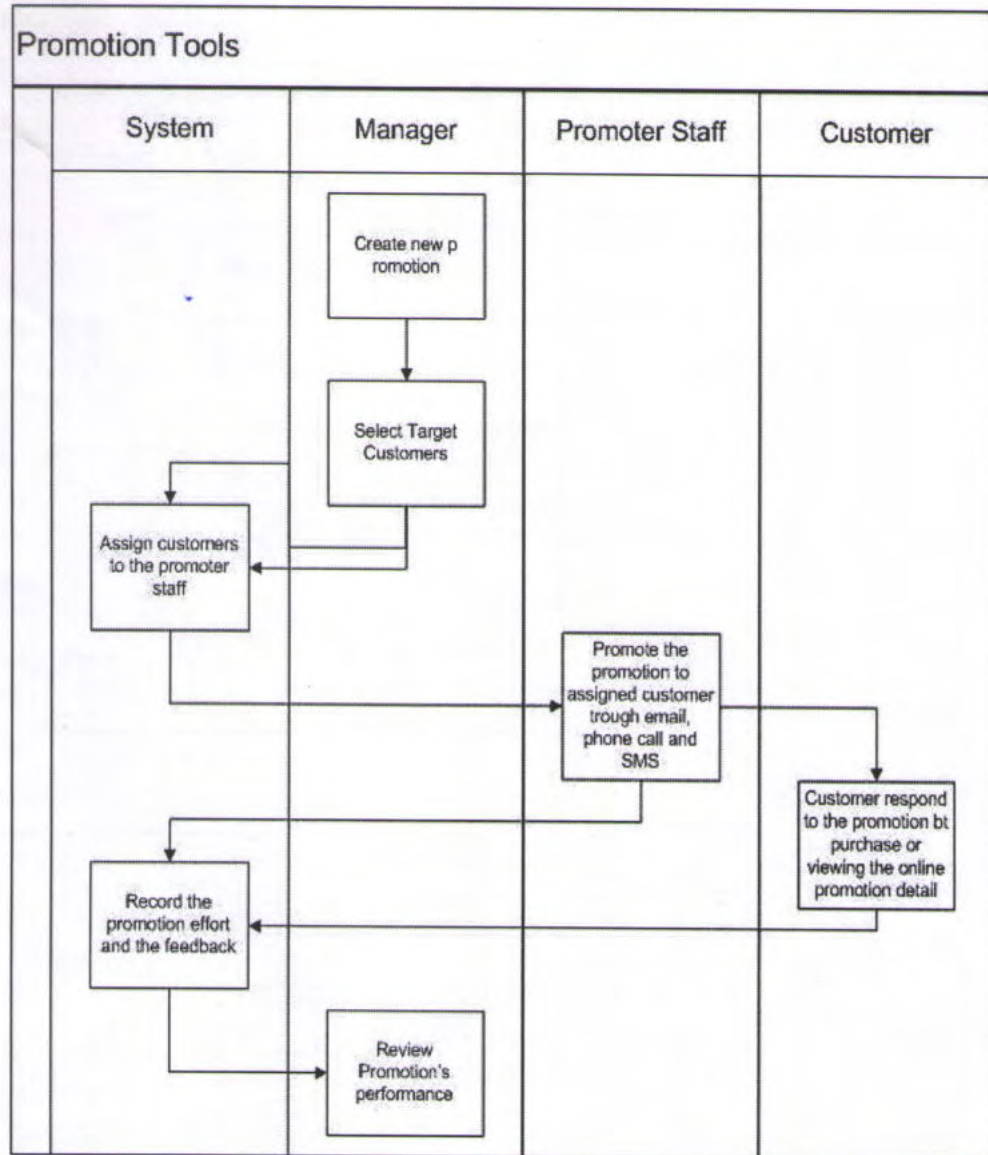
If you would like to move forward with our proposal, please review and send the confirmation letter so we can start work on your required proposed project.

If you have any additional queries, we are here to welcome all your queries.

Sincerely,
Yours faithfully,
Registrar
Quantum University



2. Activity Diagram of Promotion



[illegible]

The ER diagram illustrates the following tables and their attributes:

- customer_detail** (PK: id): ic, full_name, gender, age, race, date_of_born, street, postcode, city_code, FK1: contact, email, FK4: register_outlet, access_code.
- user_role** (PK: id): role_name.
- user_account** (PK: id): FK1: username, password, role_id, created, modified, FK3: modified_by, FK2: outlet_id, FK4: customer_id.
- role_page** (PK: id): FK2: role_id, FK1: page_id.
- system_page** (PK: id): FK1: file_name, type_id, page_name.
- list_outlet** (PK: id): FK1: name, city_code.
- system_page_type** (PK: id): type_name.

Relationships are indicated by dashed lines with crow's foot notation:

- customer_detail** to **user_role**: 1:M relationship on the **id** attribute.
- customer_detail** to **user_account**: 1:M relationship on the **id** attribute.
- user_role** to **role_page**: 1:M relationship on the **id** attribute.
- role_page** to **system_page**: 1:M relationship on the **id** attribute.
- user_account** to **list_outlet**: 1:M relationship on the **id** attribute.
- system_page** to **system_page_type**: 1:M relationship on the **id** attribute.

5. Transaction Detail

